

America's Small Business Resource



LATEST NEWS FROM THE FINANCE DIVISION:

LENDERS' TRAINING

- The North Florida District office will be conducting "free" training for **Lenders Only** at its office in Jacksonville on September 14th and 15th, 2004. Training encompasses regular 7(a), LowDoc, SBAExpress and 504 loan programs. It includes a full day class on loan processing policies and procedures and a half day of loan closing, servicing and liquidation. Time for classes is 8:30am until 4:00pm. To register or for more information, contact Rosalind Bryant by e-mail at: rosalind.bryant@sba.gov.
- The North Florida District Office will be conducting FREE training on SBAExpress, the fastest growing program for SBA Nationwide and in North Florida.

Where: Disney/SBA National Entrepreneur Center (NEC)
315 E. Robinson Street, Suite 100
Orlando, FL

When: Wednesday, October 6, 2004 – 10:00 am to 12:00 Noon

For more information on SBAExpress, please visit:
<http://www.sba.gov/financing/lendinvest/sbaexpress.html>

Register on line at: <http://www.sba.gov/fl/north>
Or by calling: 904-443-1906

Loan Reports For North Florida as of August 31, 2004

Top 10 7(a) Lenders by Number of Loans Made for FY 2004 As of August 31, 2004

BANK OF AMERICA, NATIONAL ASSOCIATION	395	\$ 12,803,800.00
CAPITAL ONE, FEDERAL SAVINGS BANK	109	\$ 5,130,000.00
INNOVATIVE BANK	101	\$ 681,000.00
BANCO POPULAR NORTH AMERICA	66	\$ 16,816,700.00
CIT SMALL BUSINESS LENDING CORPORATION	59	\$ 26,341,200.00
FIRST COAST COMMUNITY BANK	37	\$ 14,811,000.00
WACHOVIA BANK, NATIONAL ASSOCIATION	34	\$ 14,556,400.00
BANKFIRST	27	\$ 9,984,000.00
BANK OF PENSACOLA	21	\$ 7,316,000.00
COMERICA BANK	19	\$ 10,280,300.00

504 Lenders by Number of Loans Made for FY 2004 As of August 31, 2004

Lender	No. of Loans	Dollars
FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC.	72	\$29,336,000.00
FLORIDA BUSINESS DEVELOPMENT CORPORATION	44	\$19,798,000.00
JACKSONVILLE ECONOMIC DEVELOPMENT COMPANY, INC.	32	\$ 8,467,000.00
BUSINESS DEVELOPMENT CORPORATION OF NORTHEAST FLORIDA, INC.	16	\$ 7,113,000.00
GULFCOAST BUSINESS FINANCE, INC.	5	\$ 3,590,000.00
Total:	169	\$68,304,000.00

North Florida District Office
Loan Activity by County for FY 2004
As of August 31, 2004

County	Number of Loans	Dollar Amount
ALACHUA	34	\$ 5,000,500.00
BAKER	4	\$ 1,128,000.00
BAY	25	\$ 7,275,800.00
BRADFORD	2	\$ 222,400.00
CALHOUN	2	\$ 68,000.00
CITRUS	12	\$ 943,400.00
CLAY	26	\$ 5,900,800.00
COLUMBIA	11	\$ 2,454,500.00
DUVAL	221	\$ 40,498,653.00
ESCAMBIA	50	\$ 13,788,100.00
FLAGLER	24	\$ 2,522,300.00
FRANKLIN	1	\$ 15,000.00
GADSDEN	3	\$ 532,000.00
HAMILTON	1	\$ 140,000.00
HERNANDO	25	\$ 3,374,800.00
HOLMES	1	\$ 50,000.00
JACKSON	3	\$ 1,021,000.00
LAKE	45	\$ 7,777,900.00
LEON	36	\$ 6,986,000.00
LEVY	5	\$ 856,000.00
MARION	27	\$ 7,385,000.00
NASSAU	34	\$ 11,420,400.00
OKALOOSA	18	\$ 4,227,900.00
ORANGE	395	\$ 74,860,950.00
PUTNAM	6	\$ 745,000.00
SANTA ROSA	15	\$ 4,964,200.00
SEMINOLE	124	\$ 22,712,100.00
ST. JOHNS	50	\$ 12,781,100.00
SUMTER	4	\$ 1,396,000.00
SUWANNEE	4	\$ 363,000.00
TAYLOR	3	\$ 715,600.00
VOLUSIA	75	\$ 14,144,700.00
WAKULLA	1	\$ 5,000.00
WALTON	8	\$ 3,569,000.00
WASHINGTON	2	\$ 671,000.00
TOTAL:	1297	\$ 260,516,103.00